

## Message Text

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PAGE 01     DAKAR 08461 301452Z  
ACTION OPIC-06

INFO OCT-01 AF-08 ISO-00 EB-07 /022 W  
-----302143Z 032758 /60  
R 301158Z DEC 76  
FM AMEMBASSY DAKAR  
TO SECSTATE WASHDC 7703

UNCLAS DAKAR 8461

E.O. 11652: N/A  
TAGS: EINV, SG  
SUBJ: EVALUATION OF TECHNOLOGY TRANSFERS

REF: STATE A-5760

1. EMBASSY E/C OFFICER DISCUSSED SENEGAL'S POLICY TOWARD TECHNOLOGY TRANSFER WITH DIRECTOR OF INDUSTRY SIDY LAMINE BA AND WITH OTHER OFFICIALS RESPONSIBLE FOR APPROVAL OF INVESTMENT PROJECTS.

2. ALL INVESTMENT PROPOSALS SUBMITTED BY FOREIGN OR DOMESTIC INVESTORS INCLUDING EXPANSION OF EXISTING ENTERPRISES, ARE EVALUATED INITIALLY BY WORKING LEVEL COMMITTEE AND SUBSEQUENTLY BY INTER MINISTERIAL COMMITTEE. PRINCIPAL CRITERIA ARE: SIZE OF INVESTMENT, PERCENTAGE OF LOCAL OWNERSHIP, EMPLOYMENT CREATION AND FOREIGN EXCHANGE EARNING POTENTIAL, LOCATION, AND RELEVANCE TO DEVELOPMENT PLAN. PROJECTS REQUIRING GOVERNMENT PARTICIPATION AND GUARANTIES, AS WELL AS THOSE REQUESTING PRIORITY STATUS (TAX CONCESSIONS) UNDER INVESTMENT CODE (72 DAKAR A-92) RECEIVE MORE EXTENSIVE SCRUTINY BUT FOLLOW SAME PROCEDURE.

3. FOR PROJECTS IN WHICH THERE IS MAJOR GOVERNMENT PARTICIPATION, EQUITY MUST BE PAID IN CASH BUT INVESTOR'S COST DECLARATION FOR PLANT EQUIPMENT AND TECHNICAL PERSONNEL USUALLY ACCEPTED.  
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PAGE 02     DAKAR 08461 301452Z

4. TECHNOLOGY TRANSFER PER SE DOES NOT RECEIVE ANY INDEPENDENT EVALUATION NOR ARE THERE ANY LAWS OR REGULATIONS ON THE SUBJECT WHICH WOULD BE AN ADDITIONAL BUREAUCRATIC OBSTACLE. EACH PROJECT EVALUATION TEAM INCLUDES EXPERTS FAMILIAR WITH THE BRANCH OF INDUSTRIAL ACTIVITY UNDER

CONSIDERATION, BUT THEIR ROLE IS TO DETERMINE OVERALL  
VALUE OF PROJECT TO NATIONAL INTEREST AS DESCRIBED ABOVE.  
AGGREY

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** POLICIES, INVESTMENT CLIMATE, TECHNOLOGICAL EXCHANGES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 30 DEC 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760476-0611  
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**Office:** ACTION OPIC  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Reference:** 77 STATE A-5760  
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**Review Date:** 20 MAY 2004  
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**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** EVALUATION OF TECHNOLOGY TRANSFERS  
**TAGS:** EINV, SG  
**To:** STATE  
**Type:** TE  
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